Metro Roxas Water District EXECUTIVE SUMMARY for year 2014 As of 31 DECEMBER 2014

This report provides details on the MRWD's 2014 operations outline including its financial standing as well as information on significant institutional milestones. Data will be presented on the following:

- 1. MRWD profile
- 2. Operations outline
- 3. Water Rates
- 4. Accomplishment and Plans

1. MRWD profile

Metro Roxas Water District, a Government Owned and Controlled Corporation, situated in Kilometer 1, Roxas City, is the service provider for safe and potable water that conforms with the Philippine National Standards for Drinking Water to its concessionaires with service areas located in Roxas City and in the Municipalities of Ivisan, Panitan and Panay.

Its history dates back in the year 1929 with the Catao Dam and Sibaguan deep well as the main sources of water. In 1955, the Catao Dam was improved to increase water supply while Sibaguan deep well was abandoned due to saline intrusion. In 1975, new distribution lines were laid and the Panay River was tapped to improve the water supply.

The then Roxas City Water District (RCWD) and now Metro Roxas Water District (MRWD) was formed on October 29, 1976 by virtue of Sangguniang Panlungsod Resolution No. 35, Series of 1976 in pursuant to PD 198. After complying with the requirements, the Local Water Utilities Administration (LWUA) issued a Conditional Certificate of Conformance (CCC) No. 032 on January 20, 1977.

From a small potable water service provider with only 1,152 service connections in 1976, MRWD strived to become a Category B water district and has 27,300 active service connections as of December 2014 serving practically all Barangays of Roxas City and the Municipalities of Ivisan, Panitan and Panay. The water service also reaches the Municipality of Sigma thru Bulk Sale Service.

Currently, the MRWD has a total of 176 workforces, 123 of which are regular employees, while 53 are Job Order.

At present, in pursuit of furthering its services and improving the quality of life of the consumers, MRWD is in keeping abreast with the knowledge of the latest technology, providing state of the art facilities and engaging competent and skilled human resources.

2. Operations outline (Please see attached Monthly Data Sheet–31 December 2014)

Financial Highlights

		2014		2	013	
	NOV. (MO.)	DEC. (MO.)	DEC. (YTD)	DEC. (MO.)	DEC. (YTD)	INC./(DEC.)
	(a)	(b)	(c)	(d)	(e)	(b - d)
Revenues	22,436,474.48	19,696,731.94	269,551,317.80	17,288,020.28	245,696,556.62	2,408,711.66
Expenses	22,990,070.06	24,974,870.73	260,275,210.03	21,735,042.64	256,537,907.13	3,239,828.09
Income/(Loss)	(553,595.58)	(5,278,138.79)	9,276,107.77	(4,447,022.36)	(10,841,350.51)	(831, 116.43)

- Total revenues generated this month reached P19,696,731.94 or 12.21% less than the P22,436,474.48 reported for November. Compared with data gathered for the same period last year, this amount is 13.93% higher with a variance of P2,408,711.66. Total revenues recorded for the whole year of 2014 reached to P269,551,317.80, a 9.7% increase than the revenues earned during the year 2013.
- Total expenses for the month amounted to P24,974,870.73. The single biggest expense was P6,135,067.42 representing interest payment to LWUA which is equivalent to 24.56% of total expenses. Compared with the previous month, expenses increased by P1,984,800.67 due to the following:
 - o Increase in personnel expenses P2,675,602.00; and
 - o Increase in electricity expenses P1,771,277.09.

Total expenses during the year 2014 reached to P260,275,210.03, or 1.46% higher than the expenses reported in 2013.

 For the month of December 2014, MRWD recorded a net loss of P5,278,138.79. Nonetheless, it generated a net income of P9,276,107.77 for the whole year of 2014. Data for the previous year shows a net loss of P10,841,350.51.

3. Cash Position

		2014				
	NOV. (MO.)	DEC. (MO.)	DEC. (YTD)	DEC. (MO.)	DEC. (YTD)	INC./(DEC.)
	(a)	(b)	(c)	(d)	(e)	(b - d)
Collections -						
From water sales	21,604,331.82	19,317,567.20	255,801,762.63	18,302,584.84	233,441,112.30	1,014,982.36
From others	2,910,475.11	484,016.72	9,616,663.96	420,747.85	7,578,965.14	63,268.87
	24,514,806.93	19,801,583.92	265,418,426.59	18,723,332.69	241,020,077.44	1,079,251.23
Disbursements -						
Fuel/power	3,738,395.30	5,627,122.68	47,161,611.27	3,208,326.72	44,289,512.85	2,418,795.96
Chemicals	603,556.84	763,394.84	6,359,327.80	782,234.90	6,718,201.51	(18,840.06)
Payroll	3,424,236.89	7,706,441.14	76,116,022.03	6,630,843.44	46,595,289.02	1,075,597.70
Debt Service	10,594,087.65	10,594,087.65	127,129,051.80	6,318,109.87	111,924,884.20	4,275,977.78
CAPEX	130,198.82	2,735,603.07	9,014,854.26	328,054.17	8,314,175.48	2,407,548.90
Others	6,104,471.52	2,216,715.79	14,218,351.48	4,312,220.13	41,129,403.02	(2,095,504.34)
	24,594,947.02	29,643,365.17	279,999,218.64	21,579,789.23	258,971,466.08	8,063,575.94
Net Cash Flow	(80,140.09)	(9,841,781.25)	(14,580,792.05)	(2,856,456.54)	(17,951,388.64)	6,985,324.71
Cash bal., beg.	112,915,648.55	112,835,508.46	117,574,519.26	120,430,975.80	135,202,864.60	
Cash bal., end.	112,835,508.46	102,993,727.21	102,993,727.21	117,574,519.26	117,574,519,26	

 Collections on water sales and other receivables for the month amounted to P19,801,583.92 while total disbursements reached to P29,643,365.17 resulting in a negative net cash flow of P9,841,781.25. For the year ended December 31, 2014, total collections and disbursements amounted to P265,418,426.59 and P279,999,218.64, respectively. Thus, a negative cash flow of P14,580,792.05 was recorded for the year.

As of December 2014, total cash held in bank and in MRWD vault reached Php102,993,727.21 broken down as follows:

Customer deposits	P30,811,490.09
LWUA-MRWD 3% Reserves	60,013,767.62
MRWD 2% Reserves	5,525,255.36
Operations	6,643,214.14

The 30,000-cubic meter water treatment plant was inaugurated last August 2007 and has been in use since then. The other facilities were temporarily decommissioned. Today about 80% of its capacity is being used. The following is the production data for the years 2006 to December 2014:

YEAR	BILLED WATER, IN CUBIC METERS	NRW %	AVERAGE CONSUMPTION, IN CUBIC METERS	NUMBER OF ACTIVE CONNECTIONS
2006	4,920,425.20	25.00%	23.06	17,634
2007	5,430,185.55	26.89%	21.96	18,508
2008	5,446,998.35	35.16%	21.13	19,562
2009	5,590,634.85	37.21%	22.21	20,567
2010	5,477,479.31	32.07%	23.09	22,755
2011	5,922,869.14	34.25%	20.61	23,946
2012	6,247,677.20	30.88%	20.85	25,205
2013	6,373,190.00	30.36%	19.78	26,705
2014	6,831,227.00	25.27%	20.85	27,300

Production Data

		2014	2013		
	DEC. (MO.)	DEC.(YTD)	BUDGET	DEC. (MO.)	DEC. (YTD)
Total Production (in cu.m.)	775,649	9,141,670	9,454,315	771,504	9,152,156
Total Billed Water (in cu.m.)	491,527	6,831,227	6,901,650	458,734	6,373,190
Non-Revenue Water (in cu.m.)	284,122	2,310,443	2,552,665	312,770	2,778,966
Non-Revenue Water (%)	36.63%	25.27%	27.00%	40.54%	30.36%
Average Consumption (in cu.m.)	20.87	20.87	21.00	21.57	21.57
Equivalent Water Rate	35.23	36.21	44.08	35.89	35.72
Service Connections, active	27,300	27,300	28,055	26,855	26,855

Total volume of treated water produced during the month is 775,649 cubic meters. Total billed water for the month is 491,527 cubic meters or 63.37% of total production, while 284,122 cubic meters represent non- revenue water (NRW) or 36.63%.

NRW was 25.27% for the whole year of 2014. Average consumption per connection is 20.87 cubic meters while effective water rate is Php35.23. Net increase of 95 connections brought total active connections to 27,300. The targeted number of connections for month is 28,055.

MRWD produces treated water within the criterion of the Philippine National Standards for Drinking Water (PNSDW), making it potable and fit enough for drinking.

Safe water is available 24/7 in all service areas. This is made possible thru continuous pressure management activities, and rigorous campaign and implementation of Non-Revenue Water Reduction (NRW) Program.

3. Water Rates

The rate increase of MRWD is regulated at 10% for every two (2) years starting on the year of the take-over until 2011.

The latest water rate increase approved by LWUA was in January 2012 at 10%. In the meantime, the 29% proposed increase which MRWD is amenable to implement over the period of 2 years (10% on January 2015 and 19% on July 2016) is deferred for approval before LWUA. The following table provides data on the MRWD water rates:

			2 SCHEDULE OF W				
		ME	TRO ROXAS WATI	ER DISTI	RICT		
			ROXAS CIT	FY			
-							
A.	Effective	February 2	012 Consumption (Ma	arch 2012-	Billing)		
CI						ty Charges	
Classifi	cation	Size	Minimum Charge	11-20	21-30	31-40	41-up
Pos	idential/	1/2"	229.00	27.70	32.45	37.40	42.85
		3/4"	366.40	27.70	32.45	37.40	42.85
Gov	ernment	1"	732.80	27.70	32.45	37.40	42.85
		1 1/2"	1,832.00	27.70	32.45	37.40	42.85
		2"	4,580.00	27.70	32.45	37.40	
		3"	8.244.00	27.70	32.45		42.85
		4"	16,488.00	27.70		37.40	42.85
		-	10,488.00	27.70	32.45	37.40	42.85
Com	mercial/	1/2"	458.00	55.40	64.90	74.80	85.7
	ALL AND ADDRESS OF THE PARTY OF	3/4"	732.00	55.40	64.90	74.80	85.7
Industrial		1"	1,465.00	55.40	64.90	74.80	
		1 1/2"	3,664.00	55.40	64.90		85.7
		2"	9.160.00	55.40	64.90	74.80	85.7
		3"	16,488.00	55.40	64.90	74.80	85.7
		4"	32,976.00	55.40		74.80	85.7
			32,376.00	55.40	64.90	74.80	85.7
Com	mercial A	1/2"	400.75	48.45	56.75	65.45	74.95
		3/4"	641.20	48.45	56.75		
		1"	1,282.40	48.45	56.75	65.45	74.95
		1 1/2"	3,206.00	48.45		65.45	74.95
		2"	8,015.00		56.75	65.45	74.95
		3"	14,427.00	48.45	56.75	65.45	74.95
		4"		48.45	56.75	65.45	74.95
		4	28,854.00	48.45	56.75	65.45	74.95
Com	mercial B	1/2"	343.50	41.55	48.65	FC 40	
		3/4"	549.60	41.55	48.65	56.10	64.25
		1"	1,099.20	41.55		56.10	64.25
		1 1/2"	2,748.00	41.55	48.65	56.10	64.25
		2"	6,870.00		48.65	56.10	64.25
		3"		41.55	48.65	56.10	64.25
		4"	12,366.00	41.55	48.65	56.10	64.25
		4	24,732.00	41.55	48.65	56.10	64.25
Com	mercial C	1/2"	286.25	34.60	40.55	46.75	
	c.c.ar c	3/4"	458.00		40.55	46.75	53.55
		1"	916.00	34.60	40.55	46.75	53.55
		1 1/2"		34.60	40.55	46.75	53.55
		2"	2,290.00	34.60	40.55	46.75	53.55
		3"	5,275.00	34.60	40.55	46.75	53.55
		4"	10,305.00	34.60	40.55	46.75	53.55
		4	20,610.00	34.60	40.55	46.75	53.55
		1/2"	687.00	92.10	07.25	440.00	100
	Bulk/	3/4"		83.10	97.35	112.20	128.55
Wh	olesale	1"	1,099.20	83.10	97.35	112.20	128.55
			2,198.40	83.10	97.35	112.20	128.55
		1 1/2"	5,496.00	83.10	97.35	112.20	128.55
		2"	13,740.00	83.10	97.35	112.20	128.55
		3"	24,732.00	83.10	97.35	112.20	128.55
		4"	49,464.00	83.10	97.35	112.20	128.55

Existing water rates of selected WDs in the Western Visayas area are as follows:

Rate	Number of Connections
P130	418
P148	741
	P130

Metro Iloilo WD	P159	31,866
Metro Kalibo WD	P205	20,958
Bacolod City WD	P208	45,557
Pres.Roxas WD	P228	459
Mambusao WD	P258	400
Pontevedra WD	P287	1,183

4. Accomplishment and Plans

- Expansion and rehabilitation of distribution lines in barangays Bonga and Pawa in Panay are on-going. Rehabilitation and relocation of Cabugao bridge, Panay Capiz.
- In line with the City Government's Beautification Project, the pipelines along the Capiz Bridge were replaced and realigned.
- MRWD is continuing the NRW Reduction Program which started in 2012. It has
 established District Metered Areas (DMA), implemented Leak detection program,
 anti-theft guard in water meters, and develop information database and
 Geographic Information System (GIS). The NRW for this year 2014 was
 dramatically dropped-down to 25.27% from a high of 30.36% as of last year
 2013. Hopefully, industry standard NRW of 20% would be attained in the near
 term.
- The MRWD's Software Customization of the Billing and Collection System with Electronic Meter Reading has been implemented last April 2013. The system is under-going post evaluation so that needed adjustment be implemented according to users' requirements.
- Completion and signing of approved Collective Negotiation Agreement (CNA) between MRWD and its Employee's Union.
- Implemented and complied with Anti- Fixer (ARTA) Campaign, Public Assistance and Complaints Desk, No Lunch/Noon Break Policy, PWD and Senior Citizens policy, and other related Civil Service and COA laws and regulations.
- Initiated and formally implemented the Internal Control System within MRWD.
- Approved the implementation of Organizational Structure and Staffing Pattern (OSSP) – Recategorization of MRWD in line with DBM Circular Letter No. 2011-10 otherwise known as "Revised Local Water District Manual on Categorization, Re-categorization and Other Related Matter (LWD-Macro)".

GONZALO GLEN B. DELGADO General Manager

For the Month Ending: December 31, 2014

1 SEF	RVICE CONNECT	TON DATA: R.C. + IVI + PNY + 29863+ 1421 + 4901+			New	74 + 6 + 14 +	
1.2	Total Active				Reconnected	137+7+8+	
1.3	Total Metered	21878+983+ 3,387+ 1			Disconnected	150+2+2+	2 = 156
1.4	Total Billed	21878+983+ 3,387+ 1			mer in Arrears:		
1.5	Population Served	21575+ 1001 + 3,464	+ 11454 + 1 = 27,195		Number:	No Data availa	ble
1.5	Population Served	1 136,500			Percent:	- do -	41,000,000
2 PRE	ESENT WATER R	ATES:	Effective :		02/01/2012		
21111	LWUA Approve		Date Approved :				
	LVVOA Appiove	150	Date Approved :		Jan. 3, 2012		
		No. of	Minimum	COMMOD	DITY CHARGES		
		Conns.	Charge (0-10 m3)	11-20m3	21-30m3	31-40m ³	
		Connis.	Charge (0-10 ms)	11-20113	21-30m3	31-40m	41-up
Dom	nestic/Government	25,857 / 234	229.00	27.70	32.45	37.40	42.85
	nmercial/Industrial	1107/30	458.00	55.40	64.90	74.80	85.70
	Wholesale	72	687.00	83.10	97.35	112.20	128.55
			007.00	00.10	31.33	112.20	120.55
3. BILL	LING AND COLLE				This Month (TM)		Year-To-Date(YTD)
а	. Current (metered	d) (t)		P	17,838,801.25		P 253,952,271.29
b	. Current (flat rate)					
C	. Penalty Charges				682,598.67		9,509,267.23
	TOTALS			P	18,521,399.92		P 263,461,538.52
				-			200, 101,000.02
3.2	COLLECTIONS	(Water Sales)					
а	. Current Account	s		P	5,984,622.96		P 90,534,483.09
b	. Arrears (Current	vears)			13,634,195.14		168,222,088.99
c	. Arrears (previous	s years)			193,641.88		23,560,328.28
	TOTALS			P	19,812,465.98		P 282,316,900.36
				-	10,012,400.00		202,010,300.00
3.3	ON-TIME PAID	THIS MONTH =			(2.20)	X 100	= 34%
0.0	OIV-THILL TAID,	THO MONTH -		h. Tour	(3.2a)	. 100	= 34%
					(3.1.a) + (3.1.b)		
	COLLECTION	FFICIENCY, YTD =			(22-) - (221)		
	COLLECTION E	FFICIENCY, YID =		-	(3.2.a) + (3.2.b)		
					(3.1 Total)	X 100	= 98%
	COLLECTIONS	ATIO VTD					
	COLLECTION R	ATIO, YTD =		_	3.2 Totals		
					3.1 Totals + 3.4	X 100	= 92%
3.4	ACCOUNTS RE	CEIVABLES, BEG.					P 43,474,542.42
4 FINA	ANCIAL DATA						
4.1	REVENUE			1	his Month (TM)		Year-To-Date (YTD)
			-	-			
a	Operating			P	18,826,224.58		P 268,179,209.60
b.	Non-Operating				870,507.36		1,372,108.20
				-			1,0.2,.00.20
	T	DTALS		P	19,696,731.94		269,551,317.80
,/				-	3,500,000		

	EVERNOES	For the Month Ending:		December 31, 2014			
4.2	EXPENSES			This Month (TM)		Ye	ar-To-Date (YTD)
a.	Salaries and Wages			P 7,706,441.14		P	46,116,022.03
b.	Pumping Cost (Fuel, Oil & Electric)			5,627,122.68			47,217,801.48
C.	Chemicals (Treatment)			763,394.84			6,359,327.80
d.	Other O & M Expense			4,682,021.89			46,044,085.99
e.	Depreciation Expense			53,822.76			39,851,492.98
f.	Interest Expense			6,135,067.42			74,645,479.75
g.	Others: Misc. Income Deduct	ions		7,000.00			41,000.00
	Income Tax paid						
	Reserves						1 1 1 1 1 1 1
	TOTALS			P 24,974,870.73		P_	260,275,210.03
4.3	NET INCOME (LOSS)			P (5,278,138.79)	or all	₽_	9,276,107.77
4.4	CASH FLOW REPORT						
a.	Receipts			P 19,801,583.92		P	265,418,426.59
b.	Disbursement			29,643,365.17		-	279,999,218.64
C.	Net Receipt (Disbursement)			P (9,841,781.25)		P	(14,580,792.05)
d.	Cash Balance, Beginning			112,835,508.46		-	117,574,519.26
е	Cash Balance, Ending			P 102,993,727.21	Taylor - C	P_	102,993,727.21
4.5	MISCELLANEOUS FINANCIAL DA	ATA					
a	Loan Funds (Total)	P	C.	- Inventories		P	7,952,401.59
	Cash on Hands	THE REAL PROPERTY.	d.	Accts. Receivables - Cus	tomer	p-	49,322,296.96
	Cash in Bank		u.	Accis. Neceivables - Cus	torrier	-	43,322,230.30
6 1	Guoti ili Bulik		e.	Customer's Deposits:	(G.D.)	P	11,981,128.87
b.	WD Funds (Total)	P 102,993,727.21	٥.	oustomer's Deposits.	(W.M.D.)	- P	20,388,871.43
1	Cash on Hand	590,140.60	f.	Loans Payable:	(DBP)	P	
2	Cash in Bank	6,053,073.54			(LWUA)	- P	1,050,169,803.16
3	Investments	30,811,490.09					
4	Working Fund		g.	Payable to Supplier & Oth	ners	P	6,313,327.44
5	Reserve	65,539,022.98	h.	Total Debt Service (LWU		P	1,050,169,803.16
5 WAT	ER PRODUCTION						
5.1	SOURCE OF SUPPLY	NUMBER		Total Rated Capacity	!		Basis of Data
a.	Wells	0			cu.m./mo.		0
b.	Springs	0		9 E SV 2 - 60	cu.m./mo.	1	0
C.	Surface	1		930,000.00	cu.m./mo.		Flow meter
d.	TOTALS	1		930,000.00	cu.m./mo.		Flow meter
5.2	WATER PRODUCTION	This Month		<u>Y-T-D</u>		Metho	od of Measurement
	Pumped	775,649.00 cu.r	m.	9,156,218.12		DATE	Flow meter
	Gravity	- cu.r	m.	Research .			
C.	TOTALS	775,649.00 cu.r	m.	9,156,218.12		F	low meter

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For the Month Ending: December 31, 2014

5.3	WATER REPORT	IOTION COST						
	·····							
	a. Total power consu		ping	_	327,435.00	KWH		4,173,974.40
	b. Total power cost for	or pumping		P_	3,520,422.45		P	45,384,280.09
	c. Other energy cost	for pumping		₽_	2,106,700.23		P	1,833,521.39
	d. Total pumping hou	irs (motor drive)			_	HRS.		-
	e. Total pumping hou		2)	_		HRS.		-
	f. Total gas chlorine		•		2,900.00	KGS.		34,846.00
	g. Total powdered/Liq		nsumed			KGS.		
	n. Total chlorine cost			P	105,850.00		P	1,337,087.42
	i. Total cost of other			P	417,444.84		P	4,560,350.50
5.4	, iooooiiiiLD vv/	ATER USE:					-	
	Metered billed				491,527.00	cu.m.		6,831,227.00
	. Unmetered billed					cu.m.		-,,
	. Total billed (5.4.a -	+ 5.4.b)			491,527.00	cu.m.	-	6,831,227.00
	I. Metered Unbilled					cu.m.	-	7,001,1201.00
b	. Unmetered Unbilled				284,122.00		-	2,310,443.00
	Total Accounted (5	.4.c + 5.4.d + 5	.4.e)		775,649.00		-	9,141,670.00
							-	0,141,070.00
	WATER USE ASS							
а	. Ave. monthly consum	ption/connection			18.00	cu m		
b	. Ave. per Capital/day of	cons 5.4.f		of the Assessment	0.12			
C	. Accounted water	5.2.c	x 100		63.37%	Ju. 111.		
				_	00.0770			
d.	. Revenue producing war	ter 5.4.c						
		5.2.c	x 100		63.37%			
				-	00.07 /0			
6 MISC	Employees:							
6.1	a. To	otal 176	Regular	123	Casual	0	JO	F2
	. b. N	o. of connection			- Cusuai	155.46	30_	53
	Bacteriologica c. Av				P-	7,039.00		
6.2			,,			7,039.00		
	a. To	otal samples tak	en		30			
		o. of negative re			30		_	337
			nitted to LWUA (Y/N)	-	Y		_	337
6.3				_			_	Υ
	a To	otal samples tak	en		20			
			eeting standards	_	30		_	337
	c No	o. of days full ch	derination	_	30		_	337
6.4	Board of Directors:	o. Of days full Ci	iiomation		31		_	365
	Resolution Approved	4		_	This Month		_	Year-To-Date
	Policies Passed	u			2		_	63
	Directors' fee paid	(7000 / 110000			0		_	0
	Meetings:	(7992+(4*6660)		۴	69,264.00		P_	629,220.00
	Held (No.)						_	
	Regular (No.)		·		2			23
					2			23
	Special (No.)	E) /E1 0 D1 1 E1			0			0
	US OF VARIOUS D							
1.1	STATUS OF LOANS	3 as of:	Loan/Fund			MENT TO DA	ATE	
-	Carly Astina							
	Early Action		Committed		Amount			Percentile
b.	Interim Improvement		Committed		Amount		-	Percentile
b. c.	Interim Improvement Comprehensive		Committed	=	Amount		=	Percentile
b. c. d.	Interim Improvement Comprehensive New Service Connec		Committed		Amount		ωĒ	Percentile
b. c. d. e.	Interim Improvement Comprehensive New Service Connec BPW Funds		Committed		Amount			Percentile
b. c. d. e.	Interim Improvement Comprehensive New Service Connec		Committed		Amount			Percentile

For the Month Ending: December 31, 2014 7.2 STATUS OF LOAN PAYMENTS TO LWUA: As of Types of Loans/Funds: Projected Collection Collection/Mo. This Month Y-T-D a. Early Action b. Interim Improvement c. Comprehensive d. New Service Connection TOTALS 7.3 Other On-Going Projected\ TYPES Status Funded By Done By a. Early Action Collection/Mo. b. Pre-Feasibility Study c. Feasibility Study d. A & E Design e. Well Drilling f. Project Presentation g. Pre-Bidding h. Bidding i. Construction (_ 8 STATUS OF INSTITUTIONAL DEVELOPMENT: (to be filled by the Advisor) 8.1 Development Progress Indicator: Min. Req'd. Development Age in Phase Variance Months Rating 11 8.2 Commercial Systems/Audit: Dates CPS I Installed a. CPS II Installed b. Management Audit C. d. PR Assistance Marketing Assistance Financial Audit SUBMITTED BY: VERIFIED BY: GONZALO GLEN B. DELGADO General Manager B 02/13/2015 Date Management Advisor Date NOTED BY: RECORDED BY:

Date

Date

FMD

Area Manager